

# LEADERSHIP DEVELOPMENT WORKSHOPS

Michael Esposito's workshops are crafted to delve into the heart of the challenges many organizations face, including navigating the complexities of leadership and organizational growth, guiding leaders to foster unwavering confidence in their decisions, and helping leaders hone their ability to inspire teams and direct reports. The Leadership Development Workshops offer leaders a pathway towards discovering a team's leadership strengths, unlocking the potential within your team, and building a legacy of impactful leadership - an environment where every team member feels valued, understood, and driven towards a shared vision.

Outcomes of the Leadership Development Workshops include:

1. **Leadership and Decision-Making:** Cultivate the skills to make informed decisions and lead with confidence.
2. **Communicating and Selling Your Vision:** Learn how to create compelling narratives that build buy-in and align your team with your organization's goals.
3. **Implementation Strategies:** Develop actionable strategies for integrating new processes and innovations into your daily operations.
4. **Method Development:** Establish robust processes that support your team and facilitate the realization of your vision.
5. **Culture Enhancement:** Discover how to nurture and support your staff effectively to foster a culture of excellence and innovation.

# SIGNATURE LEADERSHIP EXPERIENCE

The Signature Leadership Experience offers a customized program meticulously crafted to meet the unique needs of the organization while unlocking the full potential of the leadership and executive team. This offering blends the transformative power of workshops, the inspirational impact of keynotes, and the personalized growth of one-on-one leadership coaching into a comprehensive leadership development journey. Components of the Signature Leadership Experience can be selected and combined to meet individual organizations' needs, and include:

*Tailored Workshops: Condensed, high-impact workshops designed around specific goals and challenges, focusing on practical skills, team cohesion, and strategic alignment to propel organizational leadership forward.*

*Inspirational Keynotes: Customized keynotes blend inspiration with actionable insights, tailored to resonate with the organization's unique vision, sparking motivation and a shared sense of purpose across the team.*

*One-on-One Leadership Coaching: Focused, personal coaching sessions aim to refine leadership styles, enhance strategic thinking, and unlock individual potential, aligning personal growth with organizational objectives.*

## BUILDING RESILIENT LEADERS

Michael Esposito's trio of Three 1-Hour Intensive Workshops are meticulously designed to address crucial aspects of leadership and organizational dynamics. This concentrated series empowers leaders with actionable strategies and insights, condensed into three impactful sessions. Each workshop is designed for maximum efficiency and impact, providing leaders with essential skills and knowledge that can be immediately applied:

**Session 1 - Strategic Decision-Making:** Leaders will master the art of decision-making with a session focused on enhancing strategic thinking capabilities. Participants will learn to analyze complex situations, weigh options effectively, and make decisions that drive their organizations forward.

Session 2 - Communicating Vision: Leaders will discover the power of persuasive communication in selling their vision to teams and stakeholders. This workshop equips leaders with the tools to craft compelling narratives, build consensus, and create organizational alignment around shared goals.

Session 3 - Implementing Change: Leaders will gain insights into successfully implementing change within their organizations. From establishing buy-in to navigating resistance, this session offers strategies for embedding new processes and innovations seamlessly into a team's workflow.

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## COACHING

Michael Esposito's coaching services are designed to help leaders elevate their success by helping them excel, boost their confidence, and achieve their goals. The "Elevating Empowerment" and "Confidence Mastery" subscriptions offer two distinct tiers tailored to the unique needs and aspirations of leaders.

## COACHING PACKAGES:

### **Elevating Empowerment**

\$1,000/ month

Bi-weekly one-on-one coaching sessions with Michael Esposito, focusing on individual leadership growth and development.

Features include:

- Receive Michael's e-book

- Access to quarterly Mastermind sessions with other top-level achievers.

- Complimentary Access to Growth Day Pro Platform, which includes:

  - Daily Life Coaching Audio from Brendan Burchard, the world's #1 high-performance coach

  - Live Weekly Classes from Top-Level Life Coaches

  - Access to Growth Day's Personal Growth Tools

  - 5-Day Mindset Challenges from Mel Robbins

Free In-Person Seminar Ticket  
Direct text communication with Michael between coaching appointments

### **Confidence Mastery**

\$1,200/ month

In this tier, leaders will elevate their executive skills with weekly one-on-one coaching sessions with Michael Esposito.

PLUS:

Everything in the “Elevating Empowerment” Level

Complimentary Access to Growth Day Mastery Platform, which includes:

- Michael’s Exclusive Mastermind Growth Group

- Access to 40+ Deep Dive Online Courses

- Live Weekly Workshops

- Monday Motivation with Ed Mylett

- Monthly Full-Day Seminars LIVE with Top-Level Teachers

- And all of the Growth Tools included in the Elevating Empowerment Coaching Level

Direct text communication with Michael between coaching appointments